



The Sangiacomo family specializes in custom farming for each and every client.

The Sangiacomo family has been farming in Sonoma for three generations. They have enough growing seasons under their belts to know what works where and what doesn't. Nowhere is this more important than in helping clients choose the best sites for their wines and to farm them to their specifications.

The Sangiacomo's process is simple: they work collaboratively with clients. Winemakers share with them which varietal(s), flavors and textures, yield, price, and appellations they are looking for and then together they select a match from over 100 individual sites. The best match is determined according to the appropriate combination of microclimate, rootstock and clone. Winemakers looking for a specific flavor profile may choose grapes from a specific vineyard or block or even specific rows. Other winemakers choose to blend grapes from several vineyards in order to create a desired complexity and consistency.

But the potential for partnership does not end there. The family sits down and develops a vineyard management program with each client and sets goals for the growing season. Discussions may include decisions regarding canopy management, nutrition, irrigation, soil amendments, crop loads, or cover crops. Year-to-year they continue to collaboratively make adjustments as needed to meet mutual goals.



Technology is used to track vineyard practices and create reports to help better custom farm the vineyards.